



# CAPABILITY STATEMENT



## CORE COMPETENCIES

**AlexAusten** is an emerging small business with a proud of our background in engineering business processes, particularly through our extensive experience with NASA. Our team has worked closely with NASA's engineering departments, where we assisted in optimizing complex business operations, enhancing workflow efficiency, and integrating cutting-edge technologies into their daily operations. This hands-on experience has allowed us to develop a deep understanding of the unique challenges and intricacies involved in high-stakes, technology-driven environments.

## CORE CAPABILITIES

### WHAT WE OFFER

AlexAusten's sought-after consultants have worked on a board range of projects implementing industry-leading solutions and technologies. Working side-by-side in a collaborative environment with our clients, AlexAusten assigns small, experienced teams with senior-level involvement, and focuses on listening to and understanding the client's requirements to successfully deliver innovative solutions. Our capabilities include:

- Strategy & Transformation
- Operational Excellence Consulting
- Customer Experience
- Corporate Training
- Portfolio and Program Management
- People & Change
- Data & Analytics

### WHAT MAKES US DIFFERENT

AlexAusten does not operate with a business model based on billable hours that must cover high overhead costs. We have seen this model flood organizations with staff and ask you to commit to open-ended contracts, with scope-creep working in their favor. We provide a tailored approach to helping organizations adapt to dynamic business conditions while ensuring operational resilience and sustainable growth. Our key implementation principles are outlined below:

- **Comprehensive Adaptability:** AlexAusten specializes in helping businesses adjust to changing environments, including leveraging tools for optimal remote work to minimize disruptions.
- **Scalable Support:** Services are customized to fit needs, whether they involve small-scale tactical improvements or extensive organizational transformations.
- **Expert Leadership:** The consulting team comprises seasoned leaders who excel in delivery, customer focus, and managing complex projects across varied business and technology landscapes.
- **Focus on Sustained Change:** Beyond solving immediate challenges, AlexAusten prioritizes enabling long-term improvements through continuous innovation and transformation.
- **Integrated Practices:** The firm blends expertise in business consulting, technology, and industry-specific insights to offer holistic solutions tailored to unique organizational needs.
- **Partnership Approach:** AlexAusten is committed to working closely with clients to achieve shared goals, from improving operational efficiency to implementing transformative initiatives.

